

Newsletter

July 2026 ~ CNVP Kosovo



Building a Greener Economic Environment



Connecting Kosovo to Nordic Markets: Building Partnerships in Bioenergy and Natural Products

*First Mission:
B2B Mission in the Bioenergy Sector – May 2026*



For two days in May, Prishtina became a hub for new ideas, business connections, and investment opportunities in renewable energy.

On 28–29 May 2026, the SUNREED project, implemented by CNVP Kosovo and supported by the Embassy of Sweden in Prishtina (Sida), together with its Swedish partner Bioenergy International, organized the *Kosovo–Sweden (Nordic) Bioenergy B2B Mission in Prishtina*.

The mission brought together leading Swedish and Nordic technology providers, Kosovo businesses, municipalities, public institutions, and energy experts with one common goal: turning promising discussions into real partnerships and investment

opportunities that can help accelerate Kosovo's green energy transition.

Building on the successful Stockholm workshop held earlier this year, the event gave Nordic companies the opportunity to experience Kosovo's bioenergy sector firsthand. Through company visits, networking activities, and direct conversations with local stakeholders, participants explored the opportunities, challenges, and growing potential of Kosovo's wood biomass industry.

The two-day program combined field visits with a formal B2B networking event in Prishtina and follow-up visits to key biomass and energy businesses across Kosovo.

A Shared Vision for Green Growth and Lasting Partnerships



Photo: Alan Sherrard, Bioenergy International

"Kosovo's biomass sector is no longer only a future opportunity - it is an emerging market with growing potential."

~ H.E. Johan B. Westerlund, Ambassador of Sweden to Kosovo, in his remarks at the Kosovo-Sweden (Nordic) Bioenergy B2B Mission in Prishtina

Among the key moments of the Kosovo–Sweden (Nordic) Bioenergy B2B Mission was the networking event in Prishtina, where **H.E. Jonas B. Westerlund, Ambassador of Sweden to Kosovo**, underscored the importance of strengthening economic ties while advancing the green transition. Joining **CNVP Kosovo's Country Director, Xhevat Lushi**, in welcoming participants, the Ambassador reaffirmed Sweden's long-standing partnership with Kosovo and its commitment to sustainable economic growth through innovation, trade, and renewable energy.

In his address, Ambassador Westerlund noted that the mission reflects the Embassy of Sweden's three strategic priorities: promoting trade, advancing environmental sustainability, and linking development cooperation with private sector engagement.

He also highlighted the progress achieved through the SUNREED project, which has strengthened business ties between Kosovo and Sweden through study visits, trade fairs, and market-driven cooperation across the biomass value chain.

Looking ahead, the Ambassador encouraged participants to see the mission as the beginning of

long-term partnerships that can accelerate Kosovo's renewable energy transition and unlock new opportunities for investment and innovation.

"Kosovo's biomass sector is no longer only a future opportunity - it is an emerging market with growing potential. By connecting suppliers, investors, and technology providers, we can support clean energy solutions, local economic development, and stronger long-term cooperation between our countries."

He concluded by reaffirming the continued support of the Embassy of Sweden in Prishtina, together with the Nordic Chamber of Commerce, in helping companies transform the connections made during the mission into lasting business partnerships and concrete investments.



CNVP Kosovo Country Director Xhevat Lushi, H.E. Jonas B. Westerlund, Ambassador of Sweden to Kosovo, and Deputy Minister of Economy Getoar Mjeku exchange views during the Kosovo–Sweden (Nordic) Bioenergy B2B networking event in Prishtina.

The networking session also gave Nordic companies the opportunity to showcase innovative technologies and solutions for biomass processing, district heating, fire safety, wood drying, and renewable energy production. Throughout the B2B event evening, participants exchanged ideas, explored business opportunities, and laid the groundwork for future cooperation.



More than just a business event, the mission demonstrated how international cooperation can help unlock Kosovo's renewable energy potential. By bringing together local ambition, Nordic expertise, and the support of the SUNREED project, the event laid the foundation for new partnerships that can strengthen local value chains, attract investment, and support a more sustainable energy future for Kosovo.

From Forests (biomass residues) to Heating Systems:

Valuable parts of the Kosovo–Sweden (Nordic) Bioenergy B2B Mission happened outside the conference room. Over two days, the Nordic delegation travelled across Kosovo to meet the people and businesses driving the country's growing bioenergy sector.

From biomass boiler manufacturers and pellet producers to forestry companies and district heating operators, the field visits offered a firsthand look at how local businesses are transforming forest resources into renewable energy solutions.

Meeting the Kosovo Businesses behind the Biomass Value Chain

The first day took participants to four companies operating at different stages of the biomass sector: **Enrad, PromoPlast, NTSH Dardani, and Thesari.**

At **Enrad**, the delegation explored the production of radiators, biomass boilers, pellet stoves, and other heating technologies. Discussions focused on innovation, energy efficiency, and opportunities for cooperation between Kosovo manufacturers and Nordic technology providers.



At **PromoPlast**, a wood-processing and furniture manufacturing company, visitors saw how renewable energy investments are already creating tangible results. Supported by the SUNREED project, the company has invested in a biomass heating system that uses wood residues to power its operations, reducing costs and improving resource efficiency. Discussions also highlighted strong interest in advanced fire safety technologies offered by Swedish company Firefly.



The visit to **NTSH Dardani** in Viti/Kaçanik showcased how better equipment and targeted investments can strengthen biomass supply chains. Through SUNREED support, the company established a biomass collection point and expanded its processing capacity. Participants explored opportunities for possible future cooperation in forestry machinery, wood processing, pellet production, and district heating systems.



The final stop of the day was **Thesari**, a pellet producer based in Klllokot/Viti. Conversations focused on production capacity, fuel



quality, technology upgrades, and ways to improve operational safety and efficiency as demand for renewable heating solutions continues to grow.

From Pellet Production to District Heating

The second day brought the delegation to northern/western Kosovo, where participants visited **BMB Trade**, **H&D Pellet**, the **Gjakova Biomass District Heating System**, and **Feniks-A**.

At **BMB Trade**, participants observed how wood residues are converted into value-added products through sawmilling and pellet production. Discussions focused on opportunities to modernize equipment, improve processing efficiency, and expand and diversification of the productions.



The visit to **H&D Pellet** provided insights into one of Kosovo's established pellet producers. Conversations centered on production quality, market opportunities, and technology improvements that could further strengthen the company's competitiveness.



A highlight of the day was the visit to the **Gjakova Biomass District Heating System**, where participants saw a practical example of how locally sourced wood chips can provide renewable energy for heating for communities. The system demonstrated how biomass can reduce reliance on fossil fuels while creating local economic benefits.



The final stop at **Feniks-A** highlighted the importance of biomass collection and logistics. As a key supplier of wood chips to the Gjakova heating system, the company plays an important role in ensuring a reliable biomass supply chain. Discussions explored future investments in wood processing, pellet production, and biomass mobilization.



Building Partnerships for a Greener Future

One of the mission's greatest strengths was the diversity of expertise brought to Kosovo by the Nordic delegation. Representing key segments of the bioenergy industry, the participating companies showcased technologies and solutions that can help accelerate the growth of Kosovo's biomass sector and support its transition to cleaner, more sustainable energy systems.

The delegation included **Bruks Siwertell**, specializing in biomass handling and processing systems; **SiteConcept**, a provider of biomass heating and combined heat and power (CHP) solutions; **Hekotek** and **Mühlböck**, experts in wood processing and drying technologies; **Firefly**, a global leader in industrial fire prevention systems; and **WTS** (participated online), offering biomass heating and energy solutions for municipalities and industry.

Together, these companies represent a broad range of technologies that directly address many of the opportunities and challenges identified across Kosovo's biomass value chain. Their expertise spans biomass collection and logistics, drying and storage infrastructure, pellet production, district heating development, fire safety, and renewable energy generation.

Throughout the mission, discussions highlighted Kosovo's significant potential for further growth in the bioenergy sector. Rich biomass resources, an increasingly dynamic private sector, and growing demand for renewable energy solutions create a strong foundation for future investment and development. At the same time, participants recognized the importance of stronger collaboration between businesses, municipalities, public institutions, technology

providers, and financing partners to fully unlock this potential.



Several areas emerged as promising opportunities for future cooperation, including modern biomass processing equipment, district heating investments, wood drying technologies, fire prevention systems, forestry machinery, and advanced wood-processing solutions. The strong alignment between Kosovo's needs and Nordic expertise created a solid basis for continued dialogue and partnership development.

The Kosovo–Sweden (Nordic) Bioenergy B2B Mission was more than a two-day networking event - it marked another step in a long-term partnership between Kosovo and the Nordic region.

As highlighted throughout the mission, and reinforced by the Embassy of Sweden's commitment to continued support, the relationships established during these two days now provide a strong foundation for future investment, technology transfer, and business cooperation.



Through the SUNREED project, CNVP Kosovo will continue connecting businesses, municipalities, institutions, and international partners to help transform promising dialogue into concrete projects that accelerate Kosovo's green transition and strengthen its forest-based bioeconomy.

Second Mission: Opening New Markets for Kosovo's Natural Products Sector – June 2026



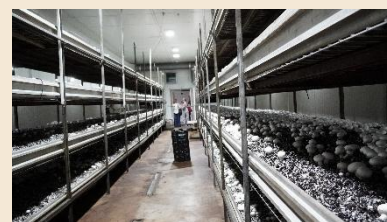
Following the successful Kosovo–Sweden (Nordic) Bioenergy B2B Mission, the SUNREED project continued to build international business connections through a second mission focused on Kosovo's natural products sector.

In June 2026, representatives of **Balkan Berries ApS** from Denmark and **Svamp och Bärsspecialisten i Sverige AB** from Sweden visited Kosovo to explore business opportunities in medicinal and aromatic plants (MAPs), mushrooms, berries, fruits, and other non-wood forest products. Again, the mission aimed to connect Kosovo producers with buyers and markets across Europe and the Nordic region.

Over two days, the delegation visited companies across Kosovo, seeing firsthand the country's growing natural products industry. From dried wild mushrooms and medicinal herbs to frozen berries and premium fruit, the visits showcased the diversity, quality, and export potential of Kosovo's products.

The company visits gave the delegation a valuable insight into the diversity and potential of Kosovo's natural products sector.

The mission began at **Fungi FF** in Kamenicë, a specialist in wild mushrooms, where visitors explored the company's dried wild mushroom operations, including porcini and chanterelles, products that are highly valued in Nordic markets. The visit highlighted promising opportunities for future cooperation in the mushroom sector.



With a focus on value-added natural products, **Natyra** in Stanishor, Novo Bërdë, presented its range of specialty vinegars produced from wild apples and garlic, demonstrating innovative ways of utilizing local resources.





and strong focus on frozen berry production. Its commitment to quality and export readiness attracted considerable interest from the visiting companies.



dried mushrooms, and forest products. The family-owned business impressed visitors with its commitment to quality, authenticity, and sustainable production.



advanced processing and packaging technologies supporting a diverse range of herbal and natural products. Its production capacity and market-oriented approach highlighted strong potential for international partnerships.



and strong agronomic expertise. The visit underscored the potential of Kosovo-grown berries to meet the requirements of international buyers.

A key player in Kosovo's berry sector, **Eurofruti** in Mramor, Novo Bërdë, impressed the delegation with its certified operations

One of the highlights of the mission was **Agro-Florentina / BOTANIC** in Polac, Skenderaj. It stood out with its wide range of herbs, teas,

Among Kosovo's leading processors of medicinal and aromatic plants, **Agroprodukti** in Syne, Istog,

demonstrated

Known for its professionally managed plantations, **Berry K** in Gurakoc, Istog, showcased high-quality blueberry production

The mission concluded with a visit to **Luna** in Junik - a strong example of innovation and sustainability specialized in the production of apples, cherries, sour cherries, and blueberries. Alongside its high-quality fruit production, the company demonstrated a strong commitment to sustainability through innovative farming practices, renewable energy use, and resource-efficient production methods.

Discussions focused on potential partnerships, product innovation, export opportunities, and ways to connect Kosovo producers with buyers in Denmark, Sweden, Germany, and other European markets.



The mission moved several business discussions from initial interest to concrete follow-up actions, creating new opportunities for cooperation between Kosovo producers and Nordic buyers.

The visit reinforced a clear message: Kosovo's natural products sector has the quality, capacity, and entrepreneurial drive to compete internationally. By bringing together producers and international buyers, the SUNREED project is helping local businesses expand their reach, unlock new market opportunities, and create greater value from Kosovo's rich natural resources.

As interest from European partners continues to grow, these missions are transforming new connections into lasting partnerships and real trade opportunities for Kosovo producers.

For more information on the work of CNVP Kosovo and its impact, visit

<http://www.cnvp-eu.org/eng/index.php>

